



# Foothills Gateway, Inc.

Supporting People with Disabilities

This meeting will be virtual. For additional information and to learn how you can participate: Please go to

<http://www.foothillsgateway.org/event> and click on "Board of Director's Meeting" on August 20<sup>th</sup>.

*We believe in a life of opportunity, of choice, and of dignity for every individual, regardless of age or ability.*

*The Mission of Foothills Gateway, Inc. is to advocate for and empower individuals with disabilities to lead lives of their choice.*

## Board of Director's Meeting Agenda

### August 20, 2024

### 7:00 pm

MEETING CALLED TO ORDER 10 min.

**Public Comment** - The Board allocates 10 minutes at the beginning of each board meeting for "Public Comment". Each speaker, at the Chair's discretion, may speak for up to five minutes.

**Potential Board Members** – Should any potential Board members be in attendance; the Board allocates this time for introductions.

PRESENTATIONS 15 min.

Additional Adult Waivers: Elderly, Blind, and Disabled - EBD; Brain Injury - BI; Community Mental Health Services - CMHS; Complementary and Integrative Health -CIH Alexandra Braine and Jalen Arellano

CONSENT AGENDA 2 min.

Approval of Board Meeting Minutes – June 18, 2024 (July meeting cancelled)

FINANCIAL REPORT 10 min.

Approval of Financial Report

OLD BUSINESS 10 min.

Phases 2/3 Transition Updates

NEW BUSINESS 10 min.

Staff Engagement Survey/October 2024

OFFICER UPDATES 15 min.

Events and other updates

COMMITTEE REPORTS 20 min.

Executive Committee  
Fiscal and Property Committee

EXECUTIVE SESSION (CRS 25.5-10-209-2, b, IV (C) –  
*Matters required to be kept confidential by federal or state law or rules and based on Foothills Gateway's Bylaws.*

ADJOURNMENT

FOOTHILLS GATEWAY, INC.

UNAUDITED

Preliminary Financial Reports  
for the 12 months ending June 30, 2024

MONTHLY FINANCIAL HIGHLIGHTS

- \* Revenues are 10.2% over YTD Budget
- \* Expenses are -3.3% over YTD Budget
- \* Net Loss is \$1,279,207 less than Amended YTD Budget

<u>Financial Status</u>	at June 30, 2023	at June 30, 2024	Change
Total Assets	\$12,155,315	\$14,921,164	\$2,765,849
Total Liabilities	\$1,626,952	\$3,139,107	\$1,512,155
Net Assets (Fund Balances)	\$10,528,362	\$11,782,057	\$1,253,694
Undesignated Net Assets	\$2,278,406	\$4,225,255	\$1,946,850
Designated Net Assets	\$8,249,957	\$7,556,801	(\$693,156)

<u>Current Year Financial Performance</u>	at 12 months / 100% of annual revenue and expense				
	Actual Year to Date	YTD Budget	% Actual to YTD Budget	Amended Annual Budget	% Actual to Annual Budget
<i>Revenues</i>					
El State, Part C & Trust Fund	3,566,488	\$3,331,628	107.0%	\$3,331,628	107.0%
State General Funds	2,703,199	2,782,304	97.2%	2,782,304	97.2%
ARPA Grants	393,741	0	0.0%	2,782,304	14.2%
Medicaid Funds	6,043,316	5,558,355	108.7%	5,558,355	108.7%
Public Support	160,521	152,779	105.1%	152,779	105.1%
Larimer County Mill Levy	6,462,866	6,159,047	104.9%	6,159,047	104.9%
Other	1,035,109	492,569	210.1%	492,569	210.1%
<b>Total Revenue</b>	<b>\$20,365,240</b>	<b>\$18,476,682</b>	<b>110.2%</b>	<b>\$21,258,986</b>	<b>95.8%</b>
<i>Expenses</i>					
Salaries, Taxes & Benefits - Staff	\$12,158,949	\$11,904,752	102.1%	\$11,904,752	102.1%
Supplies, Equipment & Building Expense	1,127,697	1,126,754	100.1%	1,126,754	100.1%
Vehicle Expense	273,337	291,458	93.8%	291,458	93.8%
Program Related Expense	4,071,933	3,594,126	113.3%	3,594,126	113.3%
Purchase of Service	1,093,989	1,168,057	93.7%	1,168,057	93.7%
Other	385,641	417,048	92.5%	417,048	92.5%
<b>Total Expenses</b>	<b>\$19,111,546</b>	<b>\$18,502,195</b>	<b>103.3%</b>	<b>\$18,502,195</b>	<b>103.3%</b>
<b>Revenue Over (Under) Expense</b>	<b>\$1,253,694</b>	<b>(\$25,513)</b>	<b>-4913.9%</b>	<b>\$2,756,791</b>	<b>45.5%</b>

**Foothills Gateway**  
**Statement of Financial Condition**  
Sunday, June 30, 2024  
Unaudited

**ASSETS**

Current Assets	
Cash	\$821,485.52
Investments - Money Mkt	963,154.43
Investments - Short Term	3,695,780.72
Sub Total Cash & Equivalents	<u>5,480,420.67</u>
Receivables	
Fees and grants from governmental agencies	4,437,560.49
Notes Receivable	
Other	110,339.44
Sub Total Receivables	<u>4,547,899.93</u>
Inventory	8,930.20
Prepaid expense and other	212,982.36
Total Current Assets	<u>10,250,233.16</u>
Other Investments	4,083,463.30
Land, Building & Equipment, net	<u>587,467.04</u>
<b>Total Assets</b>	<b><u><u>14,921,163.50</u></u></b>

**LIABILITIES AND NET ASSETS**

Current Liabilities	
Accounts Payable and Accrued Expense	1,593,586.08
Current portion of Long-Term Debt	4,368.29
Total Current Liabilities	<u>1,597,954.37</u>
Long Term Debt	
Long Term State Deferred Revenue	1,533,629.35
Leases Payable	7,523.27
Total Long Term Debt	<u>1,541,152.62</u>
<b>Total Liabilities</b>	<b><u><u>3,139,106.99</u></u></b>

**NET ASSETS (FUND BALANCES)**

Unrestricted Funds	
Designated Memorial Funds	122,371.10
Designated Capital Repair & Replacement	50,000.00
Designated YMCA Camp	10,409.91
Designated Other Purposes	107,258.20
Designated CFCM Project	1,982,694.50
Designated 3 Mths Bdgt Exp	5,047,566.00
Net Investment in Land, Bldg & Equipment	587,467.04
Undesignated	3,797,814.11
Total Unrestricted Funds	<u>11,705,580.86</u>
Temporarily Restricted Funds	<u>76,475.65</u>
<b>Total Net Assets (Fund Balances)</b>	<b><u><u>11,782,056.51</u></u></b>
<b>Total Liabilities and Fund Balances</b>	<b><u><u>14,921,163.50</u></u></b>

**Foothills Gateway, Inc.**  
**Fund Detail**  
**June 30, 2024**

**BOARD DESIGNATED:**

Cash in Bank	122,585.68
Due (To) / From General Fund	(214.54)
	<u>122,371.14</u>

**FUND BALANCES:**

Memorial Fund	122,371.14
<i>Total</i>	<u>122,371.14</u>

**Foothills Gateway, Inc.**  
**Fund Detail**  
**June 30, 2024**

**DONOR DESIGNATED:**

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Cash in Bank		84,561.02
Accounts Payable		<u>(8,085.35)</u>
<b>Total</b>		<u><u>76,475.67</u></u>

**FUND BALANCES:**

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Miscellaneous Restricted Donations		76,475.65
Game Show Paddle Raise - Child/Fam Needs	3,445.65	
Game Show Paddle Raise - Adult Needs	13,362.50	
LA Foundation - Adult Needs	2,258.14	
FSS - Unbillable Services	(284.80)	
Women's Group	192.27	
FSS - Prior years fundraisers	36,882.45	
FSS - Flying Pig 5k Run/Walk Current Year	20,619.44	
<b>Total</b>		<u><u>76,475.65</u></u>

**Foothills Gateway**  
**Statement of Revenue and Expense**  
Preliminary - UNAUDITED  
Consolidated  
For the Twelve Months Ending Sunday, June 30, 2024

	Current Month Balance	Year to Date Balance	Amended Budget FY23-24	Variance YTD Budget	Percent YTD Budget	
<b>REVENUES</b>						
<b>State General Fund</b>						
4010...	Infant/Toddler	181,501	2,152,777	1,682,153	470,624	128.0%
4061	Service Coord - EI	79,245	744,407	763,421	(19,014)	97.5%
4073...	Management Fees - EI	42,054	423,845	357,322	66,523	118.6%
4040	SGF - SLS	50,275	536,561	603,399	(66,838)	88.9%
4041	SGF - OBRA	2,086	25,143	26,928	(1,786)	93.4%
4068	Case Mgmt - St SLS/ OBRA	7,522	116,556	126,761	(10,205)	91.9%
4075	Management Fees - St SLS/ OBRA	1,589	11,710	11,706	4	100.0%
4050	Family Support Services-Direct	176,222	1,149,998	1,032,000	117,998	111.4%
4064	Case Mgmt - FSSP	27,793	311,641	294,103	17,538	106.0%
4074	Management Fees - FSSP	1,091	6,548	6,551	(3)	100.0%
4060	Case Mgmt - SGF	43,558	417,867	499,740	(81,873)	83.6%
4070	Management Fees - Waivers	6,123	16,688	15,476	1,212	107.8%
4065	Case Mgmt - SIS	2,451	25,206	29,981	(4,775)	84.1%
4067	IDD Determination / Delay	4,455	64,608	73,782	(9,174)	87.6%
4063	Special Purpose Funds	(272,834)	20,675	61,877	(41,202)	33.4%
	<b>Total State General Fund</b>	<b>353,132</b>	<b>6,024,227</b>	<b>5,585,200</b>	<b>(439,027)</b>	<b>107.9%</b>
<b>ARPA Grants</b>						
4084	CMA Stabilization Grant	147,400	147,400		147,400	0.0%
4085	CMA Retention Grant	212,500	212,500		212,500	0.0%
4083	CMA Start up Grant	33,841	33,841		33,841	0.0%
	<b>Total ARPA Grants</b>	<b>393,741</b>	<b>393,741</b>	<b>0</b>	<b>(393,741)</b>	<b>0.0%</b>
<b>Part C and Trust Fund</b>						
4090...	Part C - Direct Services	0	0	241,545	(241,545)	0.0%
4092	Part C - Private Ins Trust Fund	20,576	163,128	96,418	66,710	169.2%
4093	Part C - Private Ins Broker Fee	3,498	27,732	29,420	(1,688)	94.3%
4096	Part C - Service Coord			77,357	(77,357)	0.0%
4097	Part C - Private Ins Serv Coord	5,460	54,600	49,800	4,800	109.6%
4098	Part C - Management Fees			34,192	(34,192)	0.0%
	<b>Total Part C and Trust Fund</b>	<b>29,534</b>	<b>245,460</b>	<b>528,732</b>	<b>(283,272)</b>	<b>46.4%</b>
<b>Medicaid Waiver</b>						
4110	CES Program	13,879	172,207	153,124	19,083	112.5%
4112	HCBS	2,900	43,565	44,532	(967)	97.8%
4114	Day Services - Non-Integrated	0	419,538	445,062	(25,524)	94.3%
4120	Day Services - Integrated	0	147,236	159,852	(12,616)	92.1%
4130	DD Waiver Services	9,843	1,041,477	1,043,761	(2,284)	99.8%
4140	Supported Living Services	8,036	390,502	388,246	2,256	100.6%
4160	Case Management Federal Funding	19,865	149,918		149,918	0.0%
4161	Service Coord TCM - EI	39,183	421,218	392,956	28,262	107.2%
4162	Case Mgmt PMPM	373,994	2,542,533	2,559,856	(17,323)	99.3%
4163	Case Mgmt Quarterly Monitoring	87,183	488,849	171,416	317,433	285.2%
4164	Case Mgmt CHRP	0	324	825	(501)	39.3%
4166	Case Management -SIS	2,451	5,952		5,952	0.0%
4167	IDD Determination/Delay - Fed	8,857	12,583		12,583	0.0%
4170	Management Fees	6,123	8,014		8,014	0.0%
4180	Transportation	0	199,401	198,725	676	100.3%
	<b>Total Medicaid Waiver</b>	<b>572,313</b>	<b>6,043,316</b>	<b>5,558,355</b>	<b>484,961</b>	<b>108.7%</b>
<b>Other Service Related Revenue</b>						
4245	Private Pay Revenue	1,383	34,962	41,743	(6,781)	83.8%
	<b>Total Other Service Related Revenue</b>	<b>1,383</b>	<b>34,962</b>	<b>41,743</b>	<b>(6,781)</b>	<b>83.8%</b>
<b>Other Gov't Fees &amp; Grants</b>						
4320	Larimer County Mill Levy	1,643,173	6,462,866	6,159,047	303,819	104.9%

**Foothills Gateway**  
**Statement of Revenue and Expense**  
Preliminary - UNAUDITED  
Consolidated  
**For the Twelve Months Ending Sunday, June 30, 2024**

	Current Month Balance	Year to Date Balance	Amended Budget FY23-24	Variance YTD Budget	Percent YTD Budget
4350 Colo Division of Housing	3,777	45,672	46,170	(498)	98.9%
4360 Division of Vocational Rehabilitation - DD	5,580	39,683	38,730	953	102.5%
<b>Total Other Gov't Fees &amp; Grants</b>	<b>1,652,530</b>	<b>6,548,220</b>	<b>6,243,947</b>	<b>304,273</b>	<b>104.9%</b>

**Foothills Gateway**  
**Statement of Revenue and Expense**  
Preliminary - UNAUDITED  
Consolidated  
**For the Twelve Months Ending Sunday, June 30, 2024**

	Current Month Balance	Year to Date Balance	Amended Budget FY23-24	Variance YTD Budget	Percent YTD Budget
<b>Public Support</b>					
4530 Donor Restricted Contributions	1,900	29,900	32,873	(2,973)	91.0%
4560 Donations - Unrestricted	949	120,007	105,738	14,269	113.5%
4580 In Kind Revenue	193	10,614	14,168	(3,554)	74.9%
<b>Total Public Support</b>	<b>3,042</b>	<b>160,521</b>	<b>152,779</b>	<b>(7,742)</b>	<b>105.1%</b>
<b>Other Income</b>					
4810 Rent Income	3,367	24,113	21,946	2,167	109.9%
4820 Grant Income	0	26,000	26,325	(325)	98.8%
4850 Interest Income	(5,965)	94,477	68,389	26,088	138.1%
4855 Change in Market Value	64,556	358,742	42,029	316,713	853.6%
4870 Dividend Income	9,807	82,025	72,339	9,686	113.4%
4880 Miscellaneous Income	697	65,058	89,272	(24,214)	72.9%
4896 Gain/(Loss) on Sale of Assets	0	264,379	45,626	218,753	579.4%
<b>Total Other Income</b>	<b>72,462</b>	<b>914,793</b>	<b>365,926</b>	<b>548,867</b>	<b>250.0%</b>
<b>TOTAL REVENUE</b>	<b>3,078,138</b>	<b>20,365,240</b>	<b>18,476,682</b>	<b>1,888,558</b>	<b>110.2%</b>



**Foothills Gateway**  
**Statement of Revenue and Expense**  
Preliminary - UNAUDITED  
Consolidated  
**For the Twelve Months Ending Sunday, June 30, 2024**

	Current Month Balance	Year to Date Balance	Amended Budget FY23-24	Variance YTD Budget	Percent YTD Budget
<b>EXPENSES</b>					
<b>Salaries &amp; Wages</b>					
5010	712,053	8,599,632	8,888,646	289,014	96.7%
5011	17,300	395,334	416,958	21,624	94.8%
5012	255,025	713,842	161,650	(552,192)	441.6%
5509	36,207	32,366	13,317	(19,049)	243.0%
5015	2,245	20,278	12,232	(8,046)	165.8%
5016	0	3,566	2,847	(719)	125.2%
	<b>1,022,830</b>	<b>9,765,017</b>	<b>9,495,650</b>	<b>(269,367)</b>	<b>102.8%</b>
<b>Contract Wages</b>					
5105	3,665	47,931	44,830	(3,101)	106.9%
5110	4,410	48,498	78,896	30,398	61.5%
5120	4,631	57,755	64,664	6,909	89.3%
	<b>12,706</b>	<b>154,184</b>	<b>188,390</b>	<b>34,206</b>	<b>81.8%</b>
<b>Staff Payroll Taxes</b>					
5310	73,257	719,153	699,320	(19,833)	102.8%
5315	5,137	56,987	48,070	(8,917)	118.6%
	<b>78,394</b>	<b>776,140</b>	<b>747,390</b>	<b>(28,750)</b>	<b>103.8%</b>
<b>Staff Benefits</b>					
5500	16,793	33,299	19,507	(13,792)	170.7%
5510	88,935	1,063,497	1,124,406	60,909	94.6%
5511	426	3,350	3,363	13	99.6%
5513	4,404	42,856	39,026	(3,830)	109.8%
5515	3,667	43,217	44,543	1,326	97.0%
5520	6,397	80,140	86,993	6,853	92.1%
5530	891	9,168	9,437	269	97.2%
5540	36,018	342,265	334,437	(7,828)	102.3%
	<b>157,530</b>	<b>1,617,792</b>	<b>1,661,712</b>	<b>43,920</b>	<b>97.4%</b>

**Foothills Gateway**  
**Statement of Revenue and Expense**  
Preliminary - UNAUDITED  
Consolidated  
For the Twelve Months Ending Sunday, June 30, 2024

	Current Month Balance	Year to Date Balance	Amended Budget FY23-24	Variance YTD Budget	Percent YTD Budget	
<b>Supplies</b>						
5700	Office Supplies	164	27,050	25,789	(1,261)	104.9%
5720	Center Supplies	1,219	13,589	15,545	1,956	87.4%
5725	Nursing Supplies	0	720	1,947	1,227	37.0%
5730	Janitorial Supplies	342	5,443	6,419	976	84.8%
5740	Unit Supplies	296	4,846	5,280	434	91.8%
5750	Postage	995	21,787	18,413	(3,374)	118.3%
	<b>Total Supplies</b>	<b>3,016</b>	<b>73,435</b>	<b>73,393</b>	<b>(42)</b>	<b>100.1%</b>
<b>Occupancy</b>						
5900	Telephone	1,911	22,042	21,301	(741)	103.5%
5903	Cell / Digital Phones	8,199	93,657	94,059	402	99.6%
5910	Board & Liability Insurance	4,944	115,537	125,525	9,988	92.0%
5920	Building Maintenance	9,517	101,732	89,554	(12,178)	113.6%
5925	Grounds Maintenance	10,961	57,551	55,112	(2,439)	104.4%
5930	Taxes & Licenses	0	1,622	1,691	69	95.9%
5940	Depreciation	16,087	200,057	201,837	1,780	99.1%
5950	Security	4,357	31,626	31,589	(37)	100.1%
5960	Utilities	12,111	119,833	136,394	16,561	87.9%
5965	Refuse Collection	1,920	25,445	15,903	(9,542)	160.0%
5971	Rent	1,900	6,125	7,325	1,200	83.6%
5985	Moving Exp	0	139	1,427	1,288	9.7%
	<b>Total Occupancy</b>	<b>71,909</b>	<b>775,366</b>	<b>781,717</b>	<b>6,351</b>	<b>99.2%</b>
<b>Equipment</b>						
6100	Equip Maint & Repair	292	2,023	3,631	1,608	55.7%
6110	Equip under \$3000	11,066	99,693	52,834	(46,859)	188.7%
6125	Equipment Lease Expense	689	22,997	26,789	3,792	85.8%
	<b>Total Equipment</b>	<b>12,047</b>	<b>124,713</b>	<b>83,254</b>	<b>(41,459)</b>	<b>149.8%</b>
<b>Professional Growth</b>						
6300	Travel	878	4,056	4,676	620	86.7%
6310	Meetings & Conferences	1,049	7,141	9,490	2,349	75.3%
6320	Professional Dues & Publications	925	28,560	30,183	1,623	94.6%
6330	Staff Recognition	0	19,503	10,458	(9,045)	186.5%
6340	Staff Training	184	24,454	40,967	16,513	59.7%
6341	Computer Training	1,410	5,188	2,548	(2,640)	203.6%
6342	PCT Training			5,438	5,438	0.0%
6350	Employee Relations	1,157	4,634	8,425	3,791	55.0%
	<b>Total Professional Growth</b>	<b>5,602</b>	<b>93,537</b>	<b>112,185</b>	<b>18,648</b>	<b>83.4%</b>
<b>Vehicle Expense</b>						
6410	Mileage Reimbursement Expense	6,219	35,963	35,555	(408)	101.1%
6420	Fuel & Oil Expense	2,564	44,397	48,674	4,277	91.2%
6430	Vehicle Repair & Maintenance	408	58,098	59,767	1,669	97.2%
6450	Vehicle Insurance Expense	4,232	72,901	83,622	10,721	87.2%
6460	Vehicle Licensing Expense	568	4,745	4,202	(543)	112.9%
6465	Vehicle Depreciation	3,974	58,028	60,431	2,403	96.0%
6480	Veh Repair Reimb by Insurance	0	(793)	(793)	0	100.0%
	<b>Total Vehicle Expense</b>	<b>17,965</b>	<b>273,337</b>	<b>291,458</b>	<b>18,121</b>	<b>93.8%</b>

**Foothills Gateway**  
**Statement of Revenue and Expense**  
Preliminary - UNAUDITED  
Consolidated  
For the Twelve Months Ending Sunday, June 30, 2024

	Current Month Balance	Year to Date Balance	Amended Budget FY23-24	Variance YTD Budget	Percent YTD Budget
<b>Other Expense</b>					
6605 Board Expense	0	1	1,325	1,324	0.1%
6610 Public Relations	7,154	17,286	15,083	(2,203)	114.6%
6616 Misc Fees & Expenses	741	20,890	19,166	(1,724)	109.0%
6625 Advertising	3,457	8,520	857	(7,663)	994.1%
6650 Data Processing	13,464	79,639	95,505	15,866	83.4%
6660 Mill Levy - County Admin Fees	32,198	128,597	129,207	610	99.5%
6675 Ergonomical Evaluations	184	2,208	2,457	249	89.9%
6680 Staff Hep B Shots	70	70	708	638	9.9%
6681 CBI Checks	407	4,550	3,811	(739)	119.4%
6689 In-kind Donations Expense	193	10,614	14,168	3,554	74.9%
6690 Contribution	0	19,729	22,576	2,847	87.4%
<b>Total Other Expense</b>	<b>57,870</b>	<b>292,104</b>	<b>304,863</b>	<b>12,759</b>	<b>95.8%</b>
<b>Direct Exp - Individuals in Svcs</b>					
7010 Supplies	5,961	42,763	39,353	(3,410)	108.7%
7017 Household Supplies	92	2,119	2,028	(91)	104.5%
7020 Telephone			180	180	0.0%
7040 Recreational Services	348	7,583	8,172	589	92.8%
7045 Food & Personal Needs	593	11,071	12,115	1,044	91.4%
7046 Medical Supplies			120	120	0.0%
7057 Personal Assist - HHA's	0	2,607	3,805	1,198	68.5%
7060 Transportation	0	7,806	9,365	1,559	83.3%
7070 Family Direct Pmts	242,970	1,161,864	1,016,103	(145,761)	114.3%
7072 Family Training	1,697	23,490	21,207	(2,283)	110.8%
7075 Direct Service Payments	203,831	2,276,969	1,994,513	(282,456)	114.2%
7076 Provider Training	0	2,000		(2,000)	0.0%
7079 Assistive Technology	9,010	195,796	153,466	(42,330)	127.6%
7081 Therapies	8,905	93,830	94,071	241	99.7%
7082 Medical Prof Services - Other	7,766	63,167	52,484	(10,683)	120.4%
7085 Craft Supplies	27	800	1,191	391	67.1%
7086 Women's Group	32	8		(8)	0.0%
7087 Men's Group	130	0		0	0.0%
<b>Total Direct Exp - Indiv in Svcs</b>	<b>481,363</b>	<b>3,891,873</b>	<b>3,408,173</b>	<b>(483,700)</b>	<b>114.2%</b>
<b>Unallowable Expenses</b>					
7310 Unallow - Mental Health	0	100,652	106,868	6,216	94.2%
7314 Unallow - Prof Svcs Other	2,258	9,952	7,251	(2,701)	137.3%
7320 Unallow - Provider Other	550	6,897	7,034	137	98.1%
7321 Unallow - Occupancy	0	6,799		(6,799)	0.0%
7339 Unallow - Other	13,918	49,592	53,054	3,462	93.5%
<b>Total Unallowable Ex</b>	<b>16,726</b>	<b>173,892</b>	<b>174,207</b>	<b>315</b>	<b>99.8%</b>
<b>Other Program Related Expense</b>					
7450 Provider Training	114	5,169	7,746	2,577	66.7%
7460 Guardianship Expense	0	1,000	4,000	3,000	25.0%
<b>Total Other Program Related Expense</b>	<b>114</b>	<b>6,169</b>	<b>11,746</b>	<b>5,577</b>	<b>52.5%</b>
<b>Purchase of Service</b>					
7510 P/S Transportation Other	2,211	37,751	44,567	6,816	84.7%
7524... Program Approved Service Agencies	48,331	435,725	497,120	61,395	87.6%
7590 Host Homes	0	620,512	626,370	5,858	99.1%
<b>Total Purchase of Service</b>	<b>50,541</b>	<b>1,093,989</b>	<b>1,168,057</b>	<b>74,068</b>	<b>93.7%</b>
<b>TOTAL EXPENSES</b>	<b>1,988,613</b>	<b>19,111,546</b>	<b>18,502,195</b>	<b>(609,351)</b>	<b>103.3%</b>
<b>REVENUE OVER (UNDER) EXP</b>	<b>1,089,525</b>	<b>1,253,694</b>	<b>(25,513)</b>	<b>1,279,207</b>	<b>(4,913.9%)</b>

# FOOTHILLS GATEWAY, INC.

## UNAUDITED

Preliminary Financial Reports  
for the 1 month ending July 31, 2024

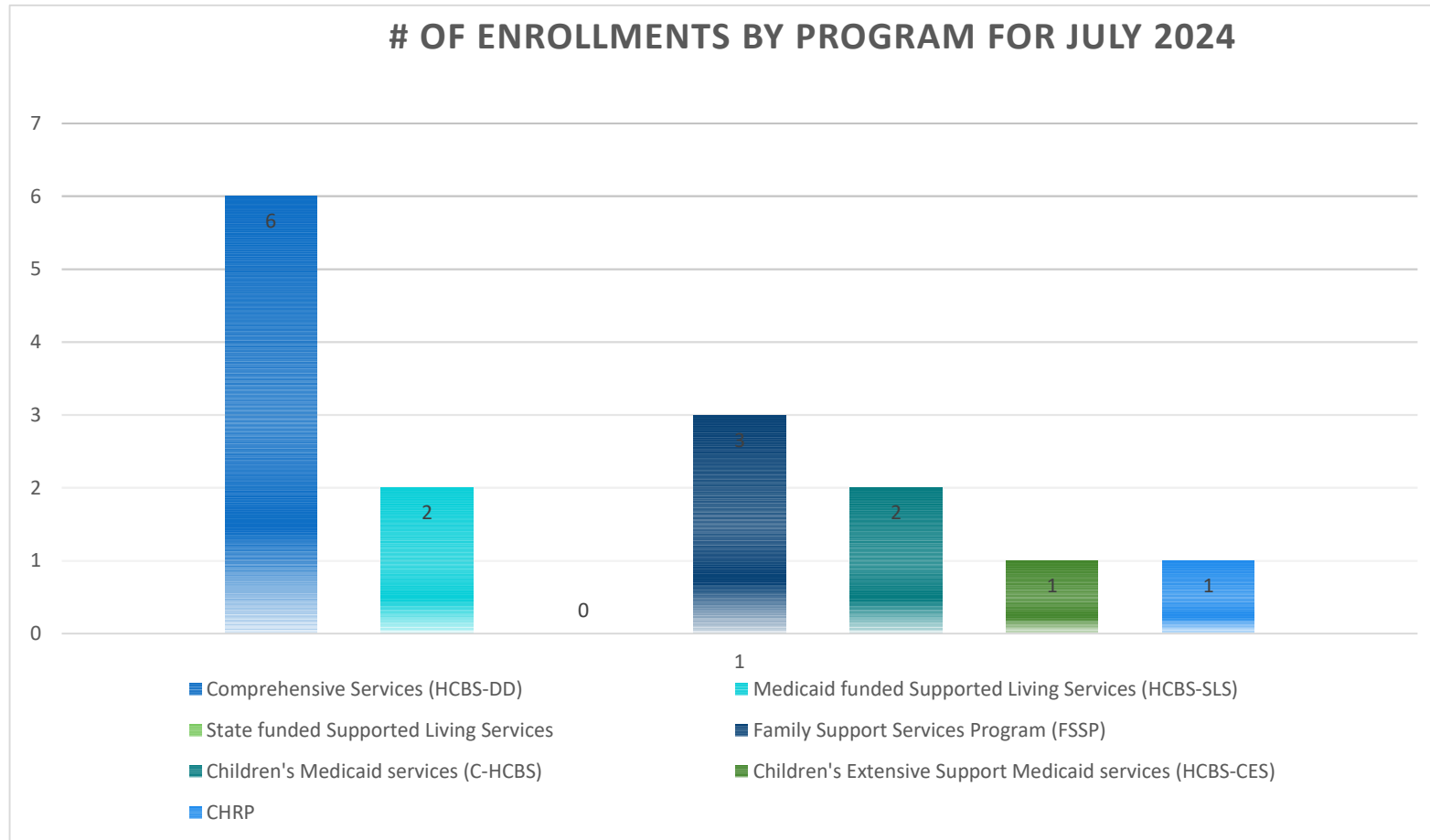
### MONTHLY FINANCIAL HIGHLIGHTS

- \* Revenues are 11.8% over YTD Budget
- \* Expenses are 5.5% under YTD Budget
- \* Net Loss is \$219,622 less than YTD Budget

<u>Financial Status</u>	at June 30, 2024	at July 31, 2024	Change
Total Assets	\$14,921,164	\$14,570,244	(\$350,919)
Total Liabilities	\$3,139,107	\$3,097,337	(\$41,770)
Net Assets (Fund Balances)	\$11,782,057	\$11,472,908	(\$309,149)
Undesignated Net Assets	\$4,229,298	\$3,551,479	(\$677,819)
Designated Net Assets	\$7,552,759	\$7,921,429	\$368,670

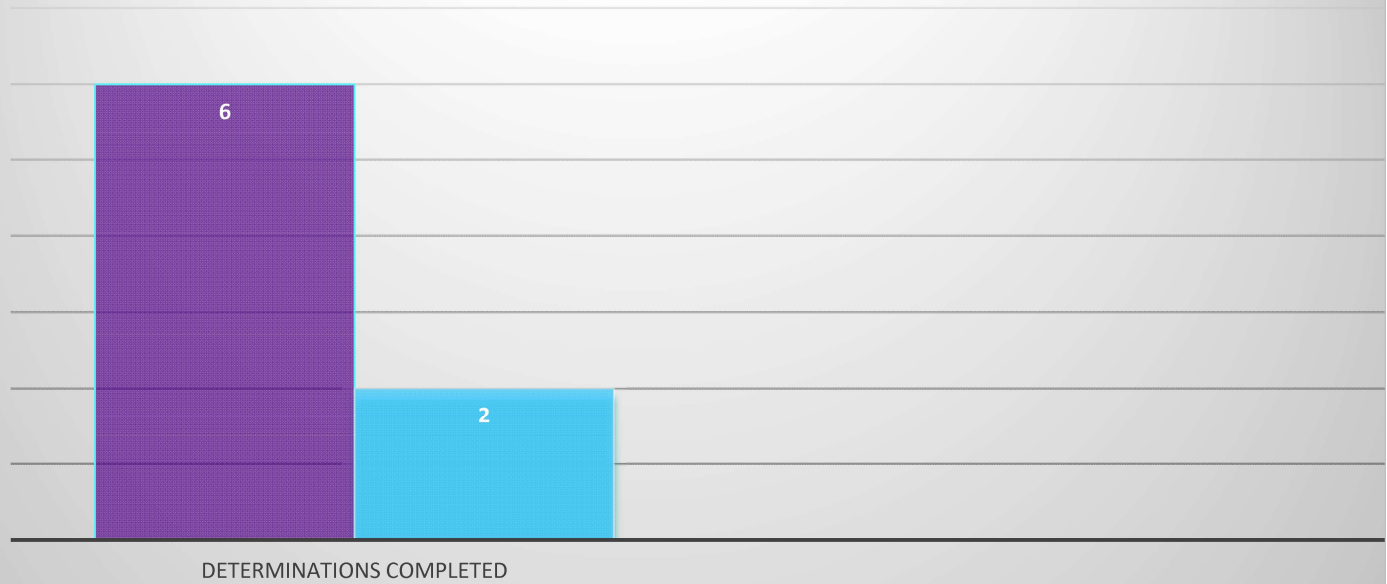
<u>Current Year Financial Performance</u>	at 1 month / 8.3% of annual revenue and expense				
	Actual Year to Date	YTD Budget	% Actual to YTD Budget	Annual Budget	% Actual to Annual Budget
<b>Revenues</b>					
El State, Part C & Trust Fund	293,162	\$311,752	94.0%	\$3,811,733	7.7%
State General Funds	145,499	170,229	85.5%	2,742,279	5.3%
Medicaid Funds	512,124	539,250	95.0%	6,439,245	8.0%
Public Support	46,246	5,500	840.8%	228,900	20.2%
Larimer County Mill Levy	84,345	54,647	154.3%	6,197,731	1.4%
Other	155,395	25,063	620.0%	579,456	26.8%
<b>Total Revenue</b>	<b>\$1,236,770</b>	<b>\$1,106,441</b>	<b>111.8%</b>	<b>\$19,999,344</b>	<b>6.2%</b>
<b>Expenses</b>					
Salaries, Taxes & Benefits - Staff	\$1,051,174	\$1,124,346	93.5%	\$13,036,885	8.1%
Supplies, Equipment & Building Expense	70,810	76,624	92.4%	1,015,497	7.0%
Vehicle Expense	15,674	18,427	85.1%	211,678	7.4%
Program Related Expense	315,036	324,549	97.1%	4,070,590	7.7%
Purchase of Service	47,978	51,646	92.9%	620,546	7.7%
Other	45,246	39,620	114.2%	1,046,979	4.3%
<b>Total Expenses</b>	<b>1,545,918.84</b>	<b>\$1,635,212</b>	<b>94.5%</b>	<b>\$20,002,175</b>	<b>7.7%</b>
<b>Revenue Over (Under) Expense</b>	<b>(\$309,149)</b>	<b>(\$528,771)</b>	<b>58.5%</b>	<b>(\$2,831)</b>	<b>10920.1%</b>

Program	July
Comprehensive Services (HCBS-DD)	6
Medicaid funded Supported Living Services (HCBS-SLS)	2
State funded Supported Living Services	0
Family Support Services Program (FSSP)	3
Children's Medicaid services (C-HCBS)	2
CHRP	0
Children's Extensive Support Medicaid services (HCBS-CES)	1



Jul-24	Eligible	Not Eligible	Total
Determinations completed	6	2	
Total			8

### DD Determinations July 2024



Waiting List & Enrollment	Jul-24
Family Support Waiting List (ASAA ONLY)	163
Comprehensive Waiting List (ALL)	624
Comprehensive Waiting List (ASAA only)	170
State SLS Enrollment List	6
Enrollment List for SLS	107
CHRP enrollment list	2
Enrollment list for Children's Waiver	33
Enrollment list for CES	56
DD Waiver Enrollments in process	24

\*\*of the 163 people, 98 of them have a updated NA and could be offered right away

